

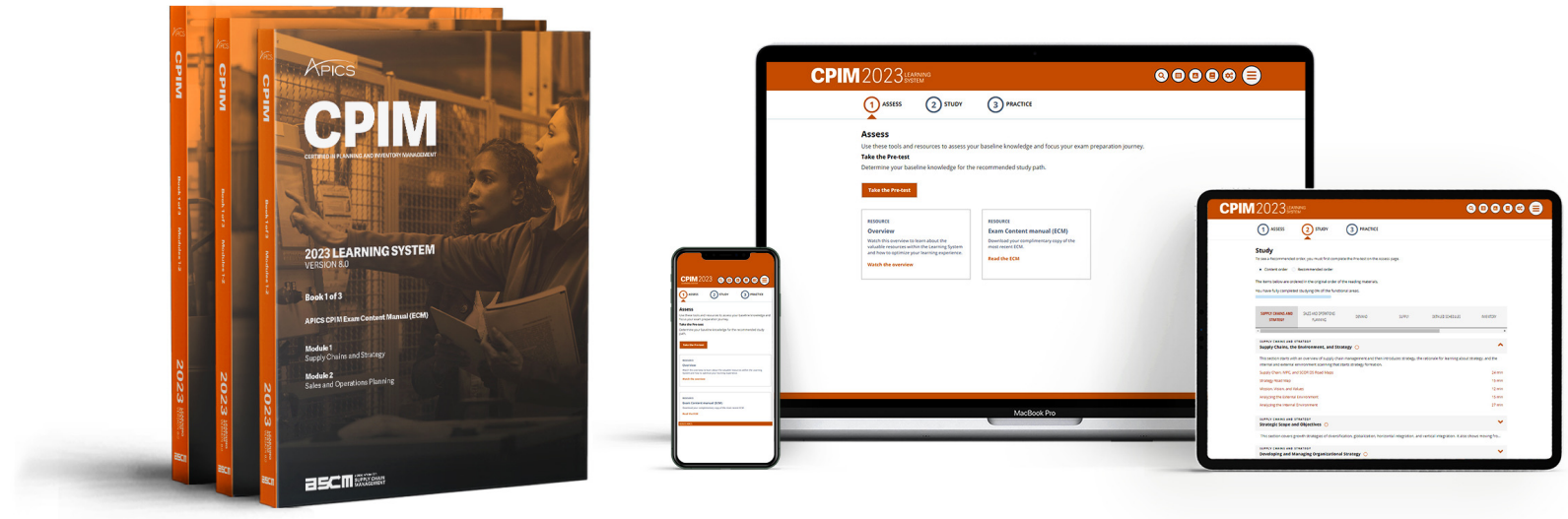
Certified in Planning and Inventory Management (CPIM) Program

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Certified in Planning and Inventory Management (CPIM)

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About ASCM: Quick Facts

1957

APICS founded

2019

ASCM launched,
ASCM Foundation launched,
\$37.4 MM annual revenue

45,000+

professional members in
100+ countries with 1,600+
active volunteers

100,000+

certified supply chain
professionals

100+

Global Training Partners across
45 countries and 6 continents

100+

staff headquartered
in Chicago

Leading the Industry

ASCM is built on a foundation of APICS certification and training spanning 60 years. Now, ASCM is driving innovation in the industry with new products, services and partnerships that enable companies to further optimize their supply chains, secure their competitive advantage and positively influence their bottom lines.



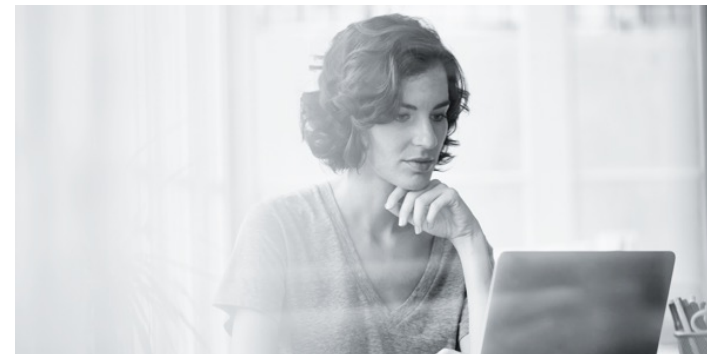
Membership



Research and Publications



Education



Certification

ASCM Member Benefit Highlights

- Members-only savings on courses, certification exams, conferences and more
- Free access to ASCM Dictionary
- Member exclusive events, publications and research
- Access to the frameworks, standards, models and benchmarking tools
- Online and local networking with other professionals in the [ASCM CONNECT Community](#)
- Career resources and job board
- And more...

For more info, visit: ascm.org/membership



APICS Certifications: Which is Right for Me?

CPIM CERTIFIED IN PLANNING AND INVENTORY MANAGEMENT	CSCP CERTIFIED SUPPLY CHAIN PROFESSIONAL	CLTD CERTIFIED IN LOGISTICS, TRANSPORTATION AND DISTRIBUTION
Improve productivity and increase profitability by optimizing the organization's inventory management	Streamline production and cut costs by strategically looking outside internal operations and throughout the entire supply chain.	Increase efficiencies in distribution and warehousing to optimize movement of products to the end customer.
Product forecasting	Supply chain design	Logistics management
Master scheduling	Supplier management	3PLs and logistics services
MRP	3PL, 4PL	Direct or indirect manufacturing
Scheduling operations	Transportation	Transportation
Cycle counting	Customs	Importers/exporters
Inventory movement	Distribution channels	Distribution channels
Receiving	Customer management	
Capacity planning		

What is CPIM?

What is CPIM?

Focus	Internal
Benefits	<ul style="list-style-type: none">▪ Increase functional knowledge of production and inventory management▪ Master the tools needed to effectively improve internal operations▪ Create consistency and foster collaboration through best practices, common terminology and corporate-wide communication
Exam	<ul style="list-style-type: none">▪ 1 exam
Eligibility	No eligibility requirements to pursue and earn the CPIM credential
Maintenance	5 year certification maintenance period. More information at ascm.org/maintenance

For more information visit [ascm.org/cpim](https://www.ascm.org/cpim).

CPIM Modules Snapshot

CPIM 8.0 Modules

- Module 1: Supply Chains and Strategy
- Module 2: Sales and Operations Planning
- Module 3: Demand
- Module 4: Supply
- Module 5: Detailed Schedules
- Module 6: Inventory
- Module 7: Distribution
- Module 8: Quality, Technology, and Continuous Improvement

Why CPIM is critical to supply chain success

- The supply chain is all about **cooperation and collaboration**
- Supply chain management professionals need to understand the **interactions and inter-dependencies** across the functions, and the often-conflicting pressures and imperatives of the various participants
- CPIM can provide tools to help you improve operations, increase customer satisfaction and company profit.
- CPIM provides **insights** into how the various pieces work together and what tools, approaches, technologies and measurements support and encourage achievement of supply chain objectives
- A CPIM designation **demonstrates** a grasp of that knowledge and documents the individual's competence—for the benefit of both the individual and the organization

Who is the APICS CPIM program designed for?

Top 10 job titles of CPIM holders

1. Buyer/Planner
2. Product Planner
3. Material Manager
4. Supply Planner
5. Manager
6. Consultant
7. Supply Chain Analyst
8. Inventory Analyst
9. Demand Analyst
10. Supply Chain Manager



CPIM Benefits to Individual Employees

- The CPIM program provides candidates with the tools they need to effectively evaluate and manage supply chain activities
- Contributes to salary increase
- Increases individual recognition
- Increase your marketability
- Demonstrates level of competence and knowledge in supply chain
- Builds knowledge to apply principles of ERP software to cover various critical functions within an organization
- Enhances credibility within an organization

CPIM Benefits to Individual Employees

Here's what some of our candidates have said about the program:

- *“There have been many instances where I’ve had to rely on the APICS credentials to make a decision or analyze a situation.”*
 - Celeste, CPIM, CSCP, Division Sourcing and Procurement Manager, Parker Hannifin.
- *“CPIM has improved processes and given employees the knowledge they need to solve complex problems in the supply chain.”*
 - Steve, CPIM, CSCP, Director of Supply Chain Operations, Carlisle Interconnect Technologies.
- *“People attending the program feel they can enhance their career and become more strategic for the success and the performance of their organization.”*
 - Lorenzo, Materials Manager, Tools Machinery and Downstream Technology Solutions, GE Oil & Gas.

CPIM Benefits to Organizations

- **Aligning internal activities** with business objectives to streamline operations and drive profits
- **Creating common understanding**, vocabulary, processes and frameworks within their entity to address their supply chain challenges and opportunities
- **Enabling interdepartmental engagement** using a foundation based on global standards
- **Maximizing ROI** on the systems and technologies within your organization
- **Boosting productivity**, collaboration and innovation – when organizations focus on supply chain excellence, they can achieve 70 percent higher performance
- **Powering information System implementation (ERP, APS, WMS, TMS, etc.)** thanks to best practices and business processes configuration

CPIM Exam Preparation

The CPIM Learning System

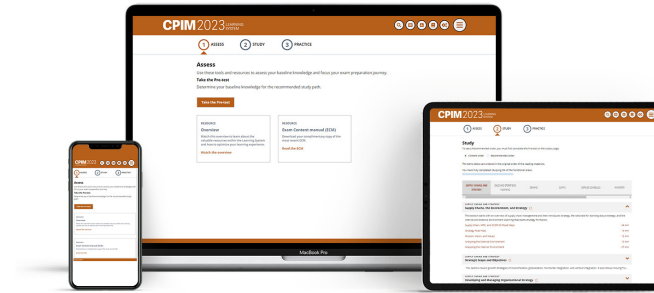


Reading modules (print and digital)

- The CPIM Learning System delivers comprehensive, personalized, and streamlined CPIM exam preparation. The reading materials are broken down into 8 comprehensive modules

Learn more about the Learning System

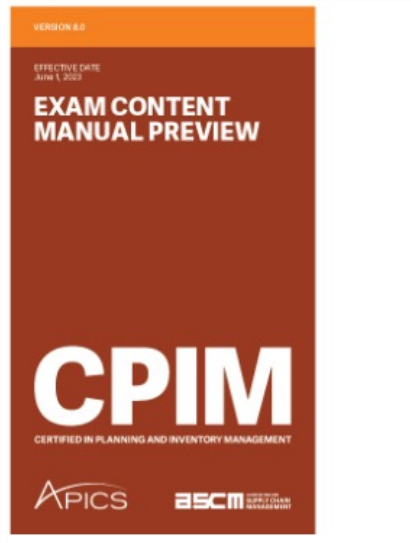
- View the online demo: ascm.org/lp/cpim-free-demo/
- Preview the CPIM Learning System: ascm.org/lp/cpim-free-preview/



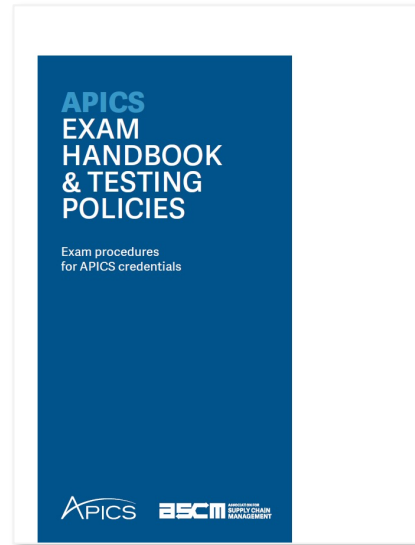
Web-based study tools

- Personalized study experience prioritizes content based on knowledge gaps and follows the participant's progress through quiz scores and activities.
- Microlearning allows a participant to focus on smaller content segments, making a more efficient use of available time and ensuring they have a clear understanding of each topic.
- Expanded learning modalities includes the integration of additional videos to help bring key concepts to life in a real-world context.
- Convenience by featuring a mobile-first design and providing access to learnings via any mobile device, tablet, or computer – 24/7.

Additional CPIM Resources



CPIM ECM

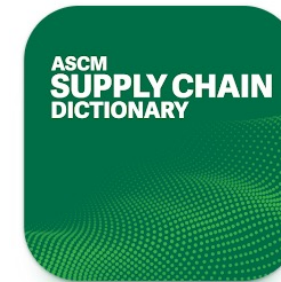


Exam Handbook



ASCM Supply Chain Dictionary

[Download the free Dictionary App](#) through the Apple App Store for iPhone and Google Play for Android



Prepare for the Exams

To earn your **CPIM**, you must pass one exam.

- **Create a study plan and stick to it.** Choose from self-study, instructor-led, instructor-supported or a combination to find the study style that works best for you.
- **All study methods** use the CPIM Learning System to prepare you for the exam.
- Join a study group or instructor-led course for more support at www.ascm.org/learning-opportunities
- **Don't wait until the last minute** to purchase and schedule your exam.
- **Stay calm and focused during the exam**, and use the entire time allotted to complete the exam.



Learning Options Customized to Your Learning Style

Self-Study

Get the ultimate flexibility with our Self-Study option. Self-Study Learning Systems combine printed books with an online, interactive platform that includes learning activities, quizzes, flashcards and downloadable content so you can study anywhere.

Instructor-Led

Learn from an ASCM-recognized instructor in a class of your peers. Choose from a network of over 300 global training partners that offer in-person and online classes worldwide, all based on the Learning System.

Instructor-Supported

For those who can't attend classes at a set time, but want instructor support, ASCM offers instructor-supported online classes through Fox Valley Technical College.

Corporate/Group

When your organization partners with ASCM, we'll help you organize small or large groups of self-study or instructor-led classes at your facility or virtually.

Visit ascm.org/education-selector for more information

CPIM Instructor-Led Course Benefits

- Learn from an experienced instructor who provides expertise, insights and one-on-one guidance.
- Network, share experiences, and discuss topics with a diverse group of internal operations professionals in your area.
- Stay on track to earn your certification with a structured learning experience.
- Convenient hours and a paced course for busy professional.
- Take advantage of funding options, such as corporate tuition reimbursement.
- Reports track individual participant and group progress.

Taking the CPIM Exam

CPIM Exam

- **Pass one exam** to earn the CPIM
- **Computer-based testing** globally with Pearson VUE (in-person and online via OnVUE)
- **Offered on demand** – no testing windows. Authorization To Test (ATT) valid for 6 months.
- **Exam** contains 150 multiple choice questions and technology enhanced items (TEI's). 130 operational and 20 pre-test questions.
- **Candidates have 3.5 hours** to complete the exam
- **Scaled score range 200-350**, minimum passing score is 300

Additional exam resources:

- **Learn more about the exam process** - ascm.org/cpim/exam-process
- **View a preview of the CPIM Exam Content Manual (ECM)** - ascm.org/cpim-v8-exam-content-manual/

CPIM Exam



- Scheduling the exam when you begin your studies increases the chances of attaining the certification.
- ASCM finds that candidates who test within three months of completing their preparation have a much higher success rate in passing the exam the first time.

Questions?



Thank You

<https://www.consept.it>

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