

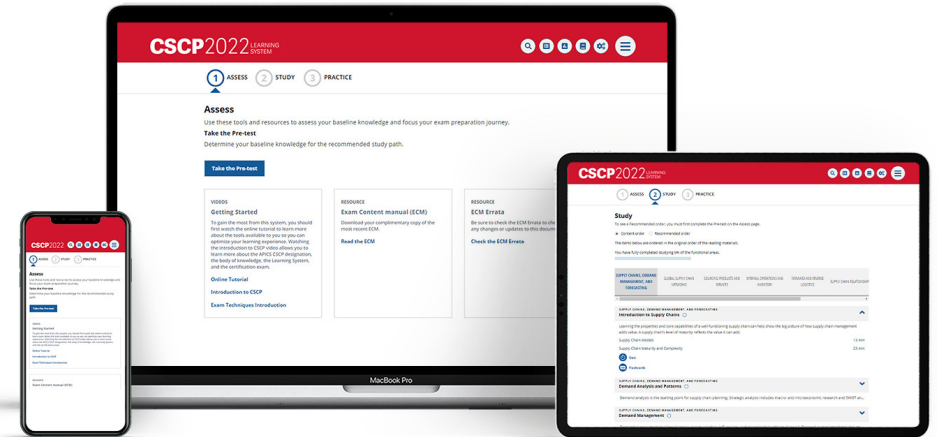


# Certified in Supply Chain Management (CSCP) Program

# Certified in Supply Chain Management (CSCP)

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# About ASCM: Quick Facts

**1957**

APICS founded

**2019**

ASCM launched,  
ASCM Foundation launched,  
\$37.4 MM annual revenue

**45,000+**

professional members in  
100+ countries with 1,600+  
active volunteers

**100,000+**

certified supply chain  
professionals

**100+**

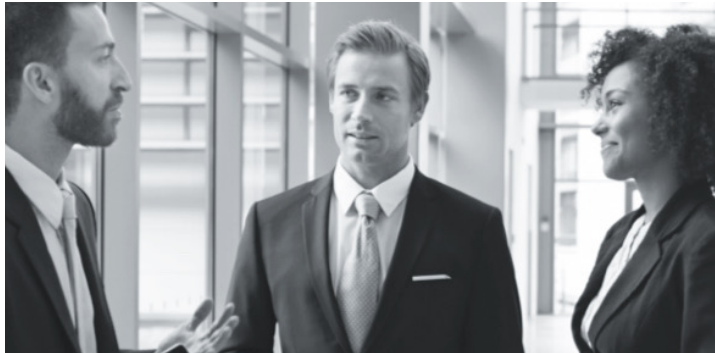
Global Training Partners across  
45 countries and 6 continents

**100+**

staff headquartered  
in Chicago

# Leading the Industry

ASCM is built on a foundation of APICS certification and training spanning 60 years. Now, ASCM is driving innovation in the industry with new products, services and partnerships that enable companies to further optimize their supply chains, secure their competitive advantage and positively influence their bottom lines.



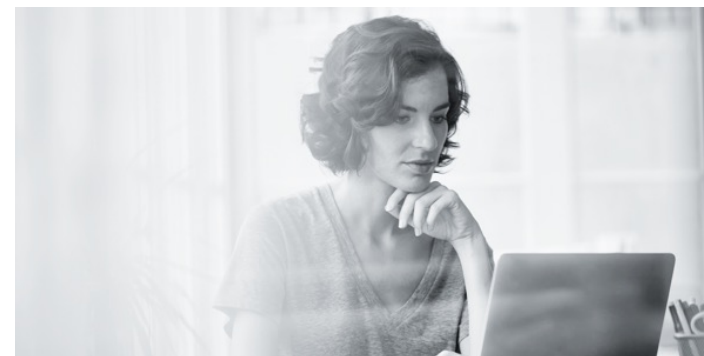
Membership



Research and Publications



Education



Certification



# ASCM Member Benefit Highlights

- Members-only savings on courses, certification exams, conferences and more
- Free access to APICS Dictionary
- Member exclusive events, publications and research
- Access to the frameworks, standards, models and benchmarking tools
- Online and local networking with other professionals in the [ASCM CONNECT Community](#)
- Career resources and job board
- And more...

**For more info, visit:** [ascm.org/membership](https://www.ascm.org/membership)



# Partial ASCM Client List

- 3M Manufacturing and Supply Chain\*
- Accenture
- Alibaba Group\*
- Baker Hughes GE
- Coupa
- Deloitte
- Demand Driven Institute
- Ericsson
- G.E. Healthcare
- General Motors
- Google
- Hitachi Vantara
- IBM Corporation
- Intel\*
- Johnson & Johnson\*
- Johnson Controls
- Lockheed Martin Corporation
- Merck and Co. Inc.
- McCormick & Company
- o9 solutions
- PwC
- Whirlpool Corporation

\*Gartner Supply Chain Top 25 company, 2021. [www.gartner.com/smarterwithgartner/the-gartner-supply-chain-top-25-for-2021/](http://www.gartner.com/smarterwithgartner/the-gartner-supply-chain-top-25-for-2021/).

# APICS Certifications: Which is Right for Me?

<b>CPIM</b> <small>CERTIFIED IN PLANNING AND INVENTORY MANAGEMENT</small>	<b>CSCP</b> <small>CERTIFIED SUPPLY CHAIN PROFESSIONAL</small>	<b>CLTD</b> <small>CERTIFIED IN LOGISTICS, TRANSPORTATION AND DISTRIBUTION</small>
<b>Improve productivity and increase profitability by optimizing the organization's inventory management</b>	<b>Streamline production and cut costs by strategically looking outside internal operations and throughout the entire supply chain.</b>	<b>Increase efficiencies in distribution and warehousing to optimize movement of products to the end customer.</b>
Product forecasting	Supply chain design	Logistics management
Master scheduling	Supplier management	3PLs and logistics services
MRP	3PL, 4PL	Direct or indirect manufacturing
Scheduling operations	Transportation	Transportation
Cycle counting	Customs	Importers/exporters
Inventory movement	Distribution channels	Distribution channels
Receiving	Customer management	
Capacity planning		

# What is CSCP?

# What is CSCP?

Focus	External
<b>Benefits</b>	<ul style="list-style-type: none"><li>▪ Encompasses end-to-end supply chain—including suppliers and customers</li><li>▪ Breadth across many topics, including globalization, IT enablement, logistics, service industry and more</li></ul>
<b>Exams</b>	<ul style="list-style-type: none"><li>▪ 1 exam</li></ul>
<b>Eligibility</b>	Must meet <b>one</b> of the following: <ul style="list-style-type: none"><li>- Three years of supply chain experience</li><li>- Bachelor's degree or in the international equivalent</li><li>- CPIM, CLTD (includes APICS Fellows), CTL, CIRM, SCOR-P, CPM, or CPSM designation</li></ul>
<b>Maintenance</b>	5 year certification maintenance period. More information at <a href="https://www.ascm.org/maintenance">ascm.org/maintenance</a>

For more information visit [ascm.org/cscp](https://www.ascm.org/cscp).

# Apply for Eligibility

- To be eligible for the APICS CSCP, a candidate must meet ONE of the following criteria:
  - 3 years of supply chain related business experience, OR
  - Bachelor's degree or the international equivalent OR
  - CPIM, CLTD, CTL, CIRM, SCOR-P, APICS Fellows level, C.P.M., CSM or CPSM credentials
  
- Supply Chain Related Business Experience:
  - raw materials extraction
  - transportation and logistics
  - procurement
  - manufacturing
  - warehousing
  - distribution
  - quality control
  - retail
  - customer service
  - software design and support
  - management
  - sales
  - skilled craft work (technician)
  
- Submit an eligibility application before entering the program

# Why CSCP is critical to supply chain success

- The supply chain is all about **cooperation and collaboration**
- Supply chain management professionals need to understand the **interactions and inter-dependencies** across the functions, and the often-conflicting pressures and imperatives of the various participants
- CSCP can provide tools to help you improve operations, increase customer satisfaction and company profit.
- CSCP provides **insights** into how the various pieces work together and what tools, approaches, technologies and measurements support and encourage achievement of supply chain objectives
- A CSCP designation **demonstrates** a grasp of that knowledge and documents the individual's competence—for the benefit of both the individual and the organization



# Who is the APICS CSCP program designed for?

If you are responsible for any of the following, CSCP is right for you

- Supply chain strategy and/or design
- Supply chain technology selection, setup, maintenance or use
- Demand Planning and Management
- Customer Relationship Management
- Supplier Relationship Management
- Supply chain-wide inventory management
- Managing reverse logistics
- Managing risk in the supply chain – identifying, assessing, response planning
- Measure supply chains and their metrics
- Supply chain change management
- Supply chain improvement and best practices
- Supply chain financial management



# CSCP Benefits to Individual Employees

- The CSCP program provides candidates with the tools they need to effectively evaluate and manage external supply chain activities
- Contributes to salary increase
- Increases individual recognition
- Increase your marketability
- Demonstrates level of competence and knowledge from the organization's suppliers through to the end customer
- Builds knowledge that will help you streamline production and cut costs by strategically looking outside internal operations and throughout the entire supply chain
- Enhances credibility within an organization

# CSCP Benefits to Individual Employees

Here's what some of our candidates have said about the program:

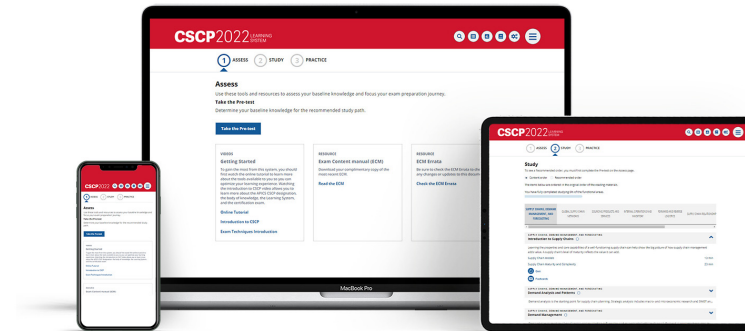
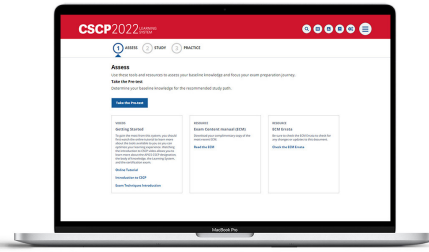
- *“I work for the largest automotive manufacturer in the world, and the APICS CSCP Learning System has equipped me with the knowledge to transcend local and regional barriers by applying universal best practices supply chain principles in my everyday job.”*
  - Vishal Sharma, CSCP, Planning and Project Manager, Post Production Division at Toyota South Africa
- *“APICS training has helped make our employees aware of the fact that they can do the same job, but in a different way and apply this knowledge to their everyday jobs.”*
  - Lorenzo Romagnoli, Global Supply Chain Director at Baker Hughes, a GE Company
- *“With the knowledge I gained from the APICS CSCP course, I was able to help Yokohama Tire realize about a 20% reduction in consumer inventory while still maintaining our high customer standards.”*
  - Michael Morris, CSCP, Senior Forecaster at Yokohama Tire

# CSCP Benefits to Organizations

- **Aligning external activities** with business objectives to streamline operations and drive profits
- **Creating common understanding**, vocabulary, processes and frameworks within their entity to address their supply chain challenges and opportunities
- **Enabling interdepartmental engagement** using a foundation based on global standards
- **Maximizing ROI** on the systems and technologies within your organization
- **Boosting productivity**, collaboration and innovation – when organizations focus on supply chain excellence, they can achieve 70 percent higher performance
- **Powering information System implementation (ERP, APS, WMS, TMS, etc.)** thanks to best practices and business processes configuration

# CSCP Exam Preparation

# The CSCP Learning System



## Reading modules (print and digital)

- The CSCP Learning system is broken into eight comprehensive modules:
  - Module 1: Supply Chains, Demand Management, and Forecasting
  - Module 2: Global Supply Chain Networks
  - Module 3: Sourcing Products and Services
  - Module 4: Internal Operations and Inventory
  - Module 5: Forward and Reverse Logistics
  - Module 6: Supply Chain Relationships
  - Module 7: Supply Chain Risk
  - Module 8: Optimization, Sustainability, and Technology

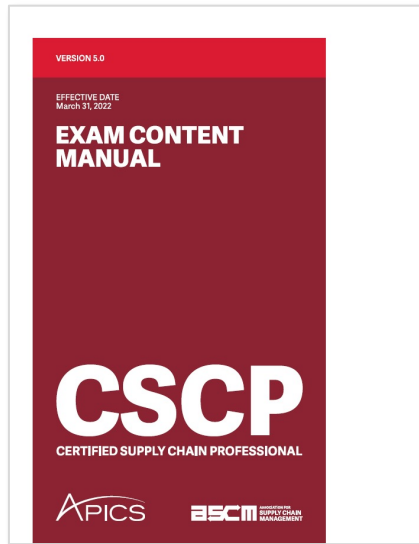
## Web-based study tools

- Personalized study experience prioritizes content based on knowledge gaps and follows the participant's progress through quiz scores and activities.
- Microlearning allows a participant to focus on smaller content segments, making a more efficient use of available time and ensuring they have a clear understanding of each topic.
- Expanded learning modalities includes the integration of additional videos to help bring key concepts to life in a real-world context.
- Convenience by featuring a mobile-first design and providing access to learnings via any mobile device, tablet, or computer – 24/7.

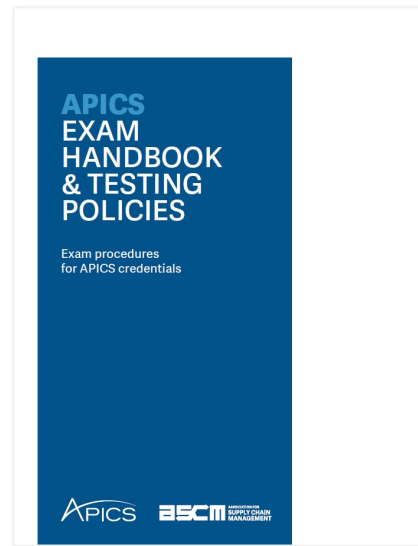
## Learn more about the Learning System

- View the online demo: [learn.ascm.org/cscp/free-demo](https://learn.ascm.org/cscp/free-demo)  
Preview the CSCP Learning System:  
[learn.ascm.org/cscp/free-preview](https://learn.ascm.org/cscp/free-preview)

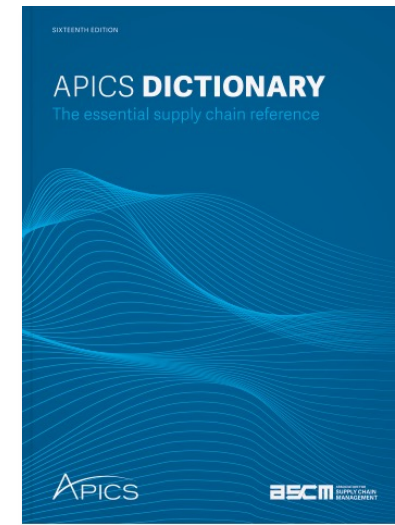
# Additional CSCP Resources



CSCP ECM



Exam Handbook



Dictionary 16<sup>th</sup> edition

[Download the free Dictionary App](#) through the Apple App Store for iPhone and Google Play for Android





# Prepare for the Exams

To earn your **CSCP**, you must pass one exam.

- **Create a study plan and stick to it.** Choose from self-study, instructor-led, instructor-supported or a combination to find the study style that works best for you.
- **All study methods** use the CSCP Learning System to prepare you for the exam.
- Join a study group or instructor-led course for more support at [www.ascm.org/learning-opportunities](http://www.ascm.org/learning-opportunities)
- **Don't wait until the last minute** to purchase and schedule your exam.
- **Stay calm and focused during the exam**, and use the entire time allotted to complete the exam.



# Learning Options Customized to Your Learning Style

## Self-Study

Get the ultimate flexibility with our Self-Study option. Self-Study Learning Systems combine printed books with an online, interactive platform that includes learning activities, quizzes, flashcards and downloadable content so you can study anywhere.

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## Instructor-Led

Learn from an ASCM-recognized instructor in a class of your peers. Choose from a network of over 300 global training partners that offer in-person and online classes worldwide, all based on the Learning System.

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## Instructor-Supported

For those who can't attend classes at a set time, but want instructor support, ASCM offers instructor-supported online classes through Fox Valley Technical College.

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## Corporate/Group

When your organization partners with ASCM, we'll help you organize small or large groups of self-study or instructor-led classes at your facility or virtually.

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Visit [ascm.org/education-selector](https://www.ascm.org/education-selector) for more information

# CSCP Instructor-Led Course Benefits

- Learn from an experienced instructor who provides expertise, insights and one-on-one guidance.
- Network, share experiences, and discuss topics with a diverse group of internal operations professionals in your area.
- Stay on track to earn your certification with a structured learning experience.
- Convenient hours and a paced course for busy professional.
- Take advantage of funding options, such as corporate tuition reimbursement.
- Reports track individual participant and group progress.

# Taking the CSCCP Exam

# CSCP Exam

- **Pass one exam** to earn the CSCP
- **Computer-based testing** globally with Pearson VUE (in-person and online via OnVUE)
- **Offered on demand** – no testing windows. Authorization To Test (ATT) valid for 6 months.
- **Exam** contains 150 multiple choice questions and technology enhanced items (TEI's). 130 operational and 20 pre-test questions.
- **Candidates have 3.5 hours** to complete each exam
- **Scaled score range 200-350**, minimum passing score is 300

## Additional exam resources:

- **Learn more about the exam process** - [ascm.org/cscp/exam-process](https://www.ascm.org/cscp/exam-process)
- **View a preview of the CSCP Exam Content Manual (ECM)** – [ascm.org/cscp-ecm-5-preview](https://www.ascm.org/cscp-ecm-5-preview)



# CSCP Exam



- Scheduling the exam when you begin your studies increases the chances of attaining the certification.
- ASCM finds that candidates who test within three months of completing their preparation have a much higher success rate in passing the exam the first time.

# Questions?





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# Thank You

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