



## **Principles of Operations Management: Concepts and Applications – Topic Outline**

### **Principles of Inventory Management (PIM)**

#### **Session 1: Operation Management – Foundations**

- Define the science and practice of operations management (OM)
- Answer the question why OM should be studied
- Describe how today's business trends are driving operations management
- Discuss the role of operations management in the organization
- Define the value-added activities performed by OM
- Describe how OM fits into the organization
- Describe the functions performed by OM
- Describe how OM has changed over the decades
- Outline the role of OM and business strategy
- Identify how OM contributes to business strategy
- Discuss how businesses can compete with OM
- Detail the ten strategic decisions of OM
- Identify career opportunities in the field of OM
- Perform an inventory management knowledge self-assessment

#### **Session 2: Fundamentals of Inventory Management**

- Define inventory management
- Define inventory management objectives
- Describe the different classes of inventory
- Identify the different levels of inventory management
- Review the characteristics of inventory in the supply chain
- Detail the strategic inventory management process
- Describe the elements of an effective inventory management strategy
- Balance demand and supply objectives
- Contrast the conflicting objectives of inventory management among marketing/sales, finance, and operations
- Understand inventory trade-off decisions

- Describe inventory and demand flows
- Define supply chain inventory and demand flows
- Describe inventory dynamics
- Understand how inventory provides value
- Determine whether inventory is an asset or a liability
- Assess the impact of cash flow and inventory management

### **Session 2: Advanced Topics**

- Trade-off decisions by item class
- Subclasses of inventory
- Item numbering

### **Session 3: Purpose and Function of Inventory**

- Explain why companies carry inventory
- Define the five functions of inventory and describe their use
- Describe the purpose of decoupling inventories
- Detail the components of inventory decision making
- Use a simple formula to estimate inventory throughput and cycle and pipeline inventories
- Define the elements of inventory cost
- Understand and calculate inventory carrying costs
- Define the elements of manufacturing and purchasing costing
- Calculate the impact of stockout costs on the operation
- Discuss how excess and obsolete inventories affect inventory management
- Work with the five basic methods of inventory valuation.

### **Session 3: Advanced Topics**

- Measuring inventory throughput
- Cost of preventing a stockout
- Capacity associated costs
- Estimating inventory values
- Calculating order costs
- Inventory valuation methods

### **Session 4: Inventory Replenishment Management**

- Explain the basic functions of statistical inventory management
- Understand the difference between independent and dependent demand
- Define the theory of inventory replenishment management
- Describe the difference between continuous and periodic inventory review
- Describe the inventory replenishment planning process
- Define the seven inventory replenishment methods
- Work with the order point inventory ordering method
- Calculate safety stock
- Calculate the order point
- Calculate a periodic inventory order method

Calculate the inventory order quantity  
Calculate the economic order quantity (EOQ)  
Review the inventory planning process

#### **Session 4: Advanced Topics**

Normal distribution diagram  
Characteristics of order point management  
Periodic review exercise  
EOQ exercise

#### **Session 5: Additional Inventory Replenishment Techniques and Inventory Performance**

Work with several advanced inventory management techniques  
Counter uncertainty in supplier delivery times  
Understand and perform planning using *time-phased order point* (TPOP)  
Define order quantities by item class  
Work with financial statements and inventory  
Calculate relevant inventory turnover ratios  
Define inventory performance management tools  
Understand and work with ABC inventory control  
Establish inventory accuracy tools  
Understand and establish a cycle counting program  
Identify today's electronic inventory data collection technologies

#### **Session 5: Advanced Topics**

Production noninstantaneous receipt  
Products orders and delivered jointly  
Quantity discount

#### **Session 6: Mid-Term Exam**

#### **Session 7: Lean Inventory - Concept and Practice**

Define the concepts of Just-in-Time (JIT) and lean and how they apply to the management of inventories  
Describe the evolution of the lean philosophy and techniques  
Define the core principles of lean  
Describe in detail the three major sources of operations waste  
Describe the lean toolkit of techniques to combat waste  
Differentiate value-added work from waste  
Manage inventory effectively in a lean environment  
Determine lean lot sizes  
Establish a pull system  
Calculate the number and work with kanbans/containers  
Describe the benefits of lean on all levels of the organization

#### **Session 7: Advanced Topics**

JIT/lean evolution  
Ten cultural and managerial elements of lean  
Impact of lot size reduction  
Lean transformation roadmap

### **Session 8: Fundamentals of Purchasing**

Define the purchasing function  
Identify purchasing as a key business function  
Describe the categories of purchasing  
Detail the strategic responsibilities of purchasing  
Describe purchasing's detailed responsibilities  
Understand the structure of the purchasing organization  
Describe purchasing's role with other business functions  
Understand the difference between centralized and decentralized purchasing  
Describe the buyer/planner concept  
Manage the make or buy decision  
Create an effective purchasing strategy

#### **Session 8: Advanced Topics**

Purchasing classification exercise  
Financial impact of purchasing

### **Session 9: Sourcing Strategies**

Define the sourcing process  
Understand the difference between tactical and strategic buying  
Detail the steps in making the make or buy decision  
Develop a cost avoidance analysis  
Conduct an effective spend analysis  
Distinguish between different types of supplier relationship  
Execute a sole or a multiple supplier sourcing strategy  
Effectively score capabilities and select the optimal supplier  
Work with different supplier pricing alternatives  
Engage in effective negotiations with a supplier  
Understand the elements of supplier contract formulation  
Construct a collaborative program that engages the supplier in product design  
Define supplier relationship management (SRM)

#### **Session 9: Advanced Topics**

Cost avoidance analysis  
Spend analysis documents  
Pareto chart of percentage by category  
Supplier selection comparison  
Purchase quantity discount  
Supplier relationship characteristics

### **Session 10: PO Management and Performance Measurement**

Define the purchasing management process  
Manage the procurement database  
Detail the various purchase order methods  
Trace the purchase order flow from requirements identification to purchase order close-out  
Determine the timing of purchase order release  
Using material requirements planning (MRP), reorder point (ROP), and kanban systems for order release  
Establish a vendor managed inventory (VMI) process  
Determine inbound transportation factors  
Perform receiving and order closeout  
Review purchase order status reporting  
Review supplier and internal purchase organization performance  
Work with international sourcing  
Explore the impact of the Internet and computerized technologies on procurement

**Session 10: Advanced Topics**

Supplier rating  
Cost of poor quality  
e-SRM services  
e-SRM processing

**Session 11: Final Exam**